

Mastering Interpersonal Relationships

Thursday, October 22

12:00 - 1:30 PM ET

\$195/person

Quantity Discount Pricing Available

Gain the Skills to Work with Diverse Personalities and Generations

Successful interpersonal relationships with staff require a manager to truly understand the needs and motivations of each individual they lead. This requires a manager to quickly recognize someone's personality style and interact appropriately to that person. This course uses the DiSC model to understand the 4 primary personality styles:

- (D) Dominance
- (I) Influence
- (S) Steadiness
- (C) Conscientiousness



Learning Outcomes

By the end of this course, participants will:

- Recognize the characteristics of each of the 4 personality styles
- Identify the styles of those they work with
- Know how to adapt to the style of each individual
- Enhance communication skills

Bonus Learning Resources Included with This Course

- [Assessment: Everything DiSC Management Profile](#)
- eLearning On-Demand Course: *Understanding Behavioral Styles*
- Whitepaper: The Winning Edge: Hidden DISCoveries That Set You Apart
- Whitepaper: 3 Key Interpersonal Skills You Need at Work Today
- Guide: How Managers Can Improve Their Listening Skills
- Daily Motivational Quotes